

INTERNATIONAL SALES EXPERT

Do you want to be part of Polar Partners' passionate team in taking Finnish education worldwide?

Polar Partners Ltd is fast-growing pioneer in designing schools based on Finnish education. We are now looking for a talent who thrives in identifying new business opportunities. This person will generate and negotiate new sales leads with our team in the global education market from day one.



What we offer?

- Dynamic team of driven and experienced people to work with you
- Energetic working community to work in
- The opportunity to make global impact with education
- Leading educational service in the market
- Independent position and international career with the opportunity to develop the company and your own competences
- Possibility to work also remotely
- Base salary and an attractive commission based on your results

Your role and key tasks

- Selling the world's best school concept
- Working as a part of our team and global sales representative network
- Identifying, validating and negotiating with potential clients from various markets
- Creating supportive sales materials, offers and contracts
- Creating long-term business models and relationships with key customers

Skills and profile we are looking for

- Trustworthy team player with an entrepreneurial and proactive mind-set
- International experience in B-to-B sales and specializes services (bonus from the field of education)
- Track record of successful sales
- Ready to travel several weeks / months per year
- Interested in managing our growing sales team and sales agents in the future
- Good communication skills in English (bonus for other language skills e.g. Finnish, Arabic, Spanish, Hindi)
- Fluent ICT skills

Application

- Please send us your CV with description of your previous sales experience, references and track record, short video application and salary request in English with headline "*International sales expert*" by 3rd of April 2020 to careers@polarpartners.fi
- Applicants will be interviewed at our office or online in April 2020.
- Work would start in April/May 2020
- More information about us and our services: www.polarpartners.fi